



# Funding Opportunity Informational Call

## NWD System Business Case Development

HHS-2018-ACL-CIP-NWBC-0285

April 25, 2018





# Housekeeping

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- All participant phone lines have been muted.
- This webinar will be recorded. Slides, video recording and a transcript will be posted to the [NWD website](#).
- To submit questions, please use the chat feature.





# Agenda

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1. Background & Purpose
2. Funding Application Requirements
3. Use of Funds
4. Application Criteria
5. Due Dates
6. Additional Resources





# Background

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# Challenge

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- The current long term services and supports (LTSS) system involves numerous funding streams administered by multiple federal, state and local agencies resulting in fragmented and duplicative processes.
- Individuals in need of services, often at times of crisis, are faced with multiple requirements such as screening, intake, needs assessments, service planning, and eligibility determinations.
- 70% of Americans who reach age 65 will need some form of long-term care for an average of three years.



# No Wrong Door Systems

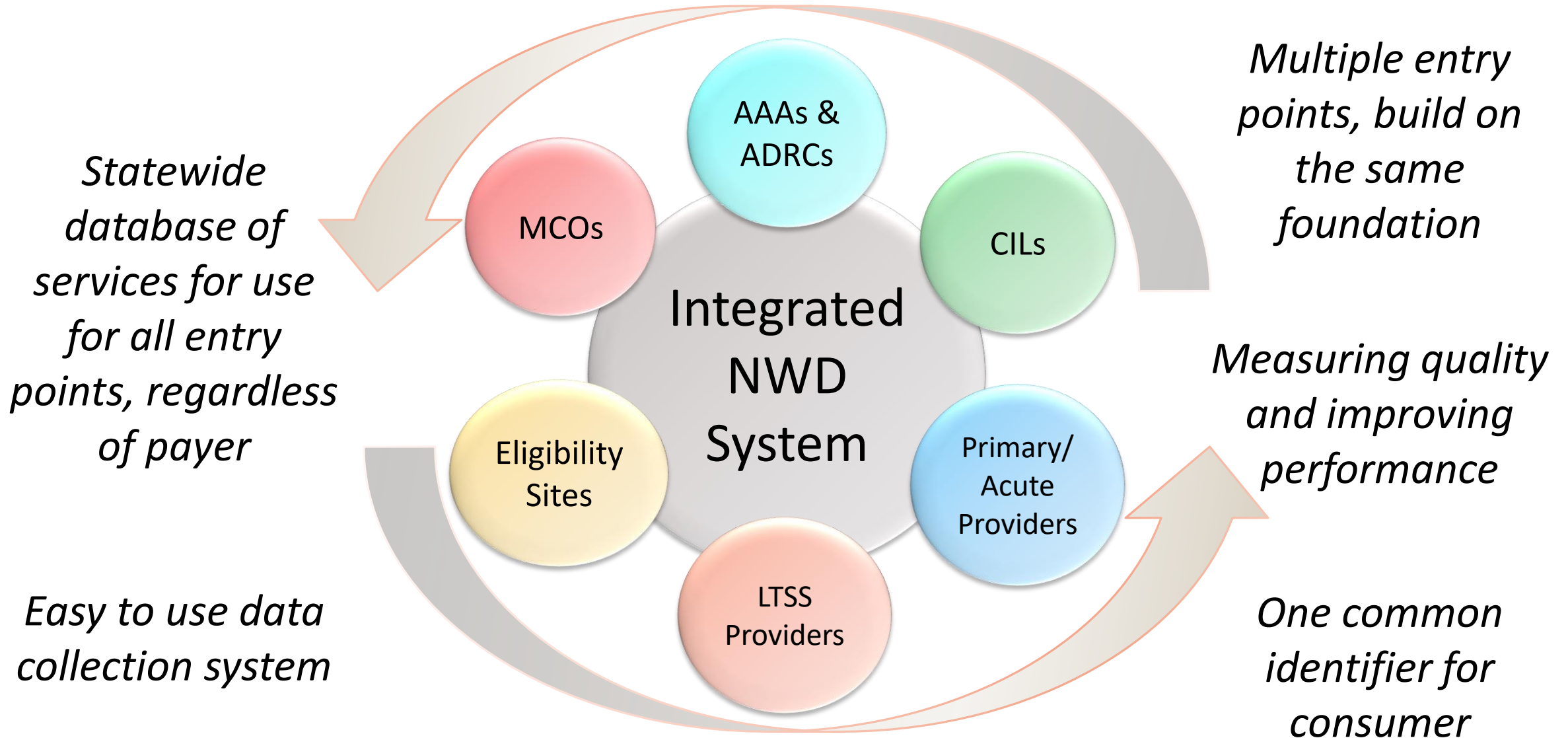
- No Wrong Door (NWD) Systems provide the coordinated infrastructure to support the collaboration of local service organizations, making access to critical services and supports more efficient and person-centered.
- All 56 states and territories have transformed some function of an LTSS access system. States are at different stages of implementing a NWD System - training staff and restructuring access points around person-centered principals, streamlining programs and eligibility, and increasing coordination between agencies and partners.
- 33 grants issued for planning and implementation of NWD Systems.



is a partnership  
between...



# The Goal: Integrated System



# Target Investment – Share Results Widely

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- Previous Efforts and NWD Investments
  - ✓ No Wrong Door System Key Elements
  - ✓ No Wrong Door Veteran Directed HCBS Program
  - ✓ No Wrong Door Medicaid Administrative Claiming
  - ✓ No Wrong Door Person Centered Counseling





# New Funding Opportunity

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# Purpose and Goals – 2018 Investment

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- New NWD funding opportunity focuses on measuring and quantifying the impact of NWD Systems.
- Funding up to 9 states
- Four primary goals:
  1. Assess current efforts in business case development.
  2. Develop a methodology and toolkit for calculating a return on investment (ROI).
  3. Share with ACL key data elements needed to test and calculate ROI.
  4. Produce a business case model that demonstrates the impact of NWD Systems.



# Eligibility Information

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- Applicants must be a state entity.
- Matching funds are not required.
- Applicant must provide a **letter of support from the Office of the Governor and/or a Cabinet Level official** from the state agency responsible for the administration of programs that serve older adults, individuals with disabilities and caregivers.



# Grant Requirements

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INSTRUCTIONS ON PAGES 3 TO 7



# Expectation #1

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- Grantees would work with ACL to identify, develop and capture data elements at the individual, program and organizational level needed to demonstrate ROI calculations for NWD Systems.
- Grantees shall have a systematic data collection methodology that captures qualitative and quantitative data elements.

# Expectation #2

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- Implement at least one of the following evidence-informed models:
  - Care transitions from hospitals
  - Care transition from nursing homes
  - Veteran Directed Home and Community Based Services (VD-HCBS) program
  - Pre-screening/nursing home diversion programs
- Grantees must identify a geographic area(s) for the evidence-informed model(s) and provide an estimated number of people served through this model during the grant project period.
- Grantees must have a letter of support from one or more health care institutions within the first quarter of the grant period



# Project Narrative

*Instructions Starting on Page 11*

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The sample components of the Project Narrative counted as a part of the 10 page limit include:

- Problem Statement
- Goal(s) and Objective(s)
- Existing Capabilities
- Outcomes



# Application Review Criteria

## *Starting on Page 15*

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Applications are scored by assigning a maximum of 100 points across four criteria:

- Project Relevance & Current Need
- Approach
- Budget
- Project Impact





# Uses of Funds Dependent on State Priorities

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- Statewide training in person-centered planning, thinking and practice.
- Sub-grant with community based organizations (such as AAAs, ADRCs, CILs) to support infrastructure development and data collection abilities.
- Enhance management information systems, applications, assessment tools and client tracking capabilities in order to systematically track data on an individual over time.
- Implement consumer satisfaction surveys in order to document the specific benefits and outcomes of person-centered counseling.

# Due Dates

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- **Letter of Intent Due May 11, 2018**
  - Please email to: [ami.patel@acl.hhs.gov](mailto:ami.patel@acl.hhs.gov)
- **Application Due June 11, 2018 (by 11:59pm, EST)**
  - For technical assistance with [grants.gov](https://www.grants.gov), please contact them at [support@grants.gov](mailto:support@grants.gov) or 800-518-4726 between 7:00 a.m. and 9:00 p.m. Eastern Time.



# Questions?

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FAQs will be updated and posted to the  
[NWD Website Resources Page](#)

